***Animal Farm* by George Orwell and *Treasure Island* by Robert Louis Stevenson**

**Read the two extracts below and then answer both part a) and part b).**

You are advised to spend about 45 minutes on part a) and 30 minutes on part b).

For part a), you should focus only on the extracts here rather than referring to the rest of your studied text.

**a)** Compare how the idea of persuasion is presented in these extracts. You should consider:

• the difficult situation faced by Squealer and Long John Silver

• how Squealer and Silver persuade their audience

• how the writer’s use of language and techniques creates effects.

**[20]**

**AND**

**b)** Explore another moment in *Animal Farm* that shows the pigs persuading the other animals.

**[20]**

**Extract 1 from *Animal Farm* by George Orwell**

*Squealer has just announced the banning of debates at the weekly meeting.*

In spite of the shock that Snowball's expulsion had given them, the animals were dismayed by this announcement. Several of them would have protested if they could have found the right arguments. Even Boxer was vaguely troubled. He set his ears back, shook his forelock several times, and tried hard to marshal his thoughts; but in the end he could not think of anything to say. Some of the pigs themselves, however, were more articulate. Four young porkers in the front row uttered shrill squeals of disapproval, and all four of them sprang to their feet and began speaking at once. But suddenly the dogs sitting round Napoleon let out deep, menacing growls, and the pigs fell silent and sat down again. Then the sheep broke out into a tremendous bleating of "Four legs good, two legs bad!" which went on for nearly a quarter of an hour and put an end to any chance of discussion.

Afterwards Squealer was sent round the farm to explain the new arrangement to the others.

"Comrades," he said, "I trust that every animal here appreciates the sacrifice that Comrade Napoleon has made in taking this extra labour upon himself. Do not imagine, comrades, that leadership is a pleasure! On the contrary, it is a deep and heavy responsibility. No one believes more firmly than Comrade Napoleon that all animals are equal. He would be only too happy to let you make your decisions for yourselves. But sometimes you might make the wrong decisions, comrades, and then where should we be? Suppose you had decided to follow Snowball, with his moonshine of windmills--Snowball, who, as we now know, was no better than a criminal?"

"He fought bravely at the Battle of the Cowshed," said somebody.

"Bravery is not enough," said Squealer. "Loyalty and obedience are more important. And as to the Battle of the Cowshed, I believe the time will come when we shall find that Snowball's part in it was much exaggerated. Discipline, comrades, iron discipline! That is the watchword for today. One false step, and our enemies would be upon us. Surely, comrades, you do not want Jones back?"

Once again this argument was unanswerable. Certainly the animals did not want Jones back; if the holding of debates on Sunday mornings was liable to bring him back, then the debates must stop. Boxer, who had now had time to think things over, voiced the general feeling by saying: "If Comrade Napoleon says it, it must be right." And from then on he adopted the maxim, "Napoleon is always right," in addition to his private motto of "I will work harder."

**Extract 2 from *Treasure Island* by Robert Louis Stevenson.**

*Long John Silver, the leader of the pirates, faces a deputation which wants to remove him as their ‘captain’, giving him written notification termed ‘The Black Spot’.*

The door opened, and the five men, standing huddled together just inside, pushed one of their number forward. In any other circumstances it would have been comical to see his slow advance, hesitating as he set down each foot, but holding his closed right hand in front of him.

"Step up, lad," cried Silver. "I won't eat you. Hand it over, lubber. I know the rules, I do; I won't hurt a depytation."

Thus encouraged, the buccaneer stepped forth more briskly, and having passed something to Silver, from hand to hand, slipped yet more smartly back again to his companions. It was The Black Spot. The sea-cook looked at the message.

"Thanky, George," replied the sea-cook. "You always was brisk for business, and has the rules by heart, George, as I'm pleased to see. Well, what is it, anyway? Ah! 'Deposed'—that's it, is it? Very pretty wrote, to be sure; like print, I swear. Your hand o' write, George? Why, you was gettin' quite a leadin' man in this here crew. You'll be cap'n next, I shouldn't wonder."

"Come, now," said George, "you don't fool this crew no more. You're a funny man, by your account; but you're over now, and you'll maybe step down off that barrel and help vote."

"I thought you said you knowed the rules," returned Silver contemptuously. "Leastways, if you don't, I do; and I wait here—and I'm still your cap'n, mind—till you outs with your grievances and I reply; in the meantime, your black spot ain't worth a biscuit. After that, we'll see."

"Oh," replied George, "you don't be under no kind of apprehension; *we're* all square, we are. First, you've made a hash of this cruise—you'll be a bold man to say no to that. Second, you let the enemy out o' this here trap for nothing. Why did they want out? I dunno, but it's pretty plain they wanted it. Third, you wouldn't let us go at them upon the march. Oh, we see through you, John Silver; you want to play booty, that's what's wrong with you. And then, fourth, there's this here boy."

"Well now, look here,” said Silver quietly, “I'll answer these four points; one after another I'll answer 'em. I made a hash o' this cruise, did I? Well now, you all know what I wanted, and you all know if that had been done that we'd 'a been aboard the *Hispaniola* this night as ever was, every man of us alive, and fit, and full of good plum-duff, and the treasure in the hold of her, by thunder! Well, who crossed me? Who forced my hand, as was the lawful cap'n? Who tipped me the black spot the day we landed and began this dance? Ah, it's a fine dance—I'm with you there—and looks mighty like a hornpipe in a rope's end at Execution Dock by London town, it does. But who done it? Why, it was Anderson, and Hands, and you, George Merry! And you're the last above board of that same meddling crew; and you have the Davy Jones's insolence to up and stand for cap'n over me—you, that sank the lot of us! By the powers! But this tops the stiffest yarn to nothing."

Silver paused, and I could see by the faces of George and his late comrades that these words had not been said in vain.

"That's for number one," cried the accused, wiping the sweat from his brow, for he had been talking with a vehemence that shook the house. "Why, I give you my word, I'm sick to speak to you. You've neither sense nor memory, and I leave it to fancy where your mothers was that let you come to sea. Sea! Gentlemen o' fortune! I reckon tailors is your trade."

"Go on, John," said Morgan. "Speak up to the others."

"Ah, the others!" returned John. "They're a nice lot, ain't they? You say this cruise is bungled. Ah! By gum, if you could understand how bad it's bungled, you would see! We're that near the gibbet that my neck's stiff with thinking on it. You've seen 'em, maybe, hanged in chains, birds about 'em, seamen pointing 'em out as they go down with the tide. 'Who's that?' says one. 'That! Why, that's John Silver. I knowed him well,' says another. And you can hear the chains a-jangle as you go about and reach for the other buoy. Now, that's about where we are, every mother's son of us, thanks to him, and Hands, and Anderson, and other ruination fools of you. And if you want to know about number four, and that boy, why, shiver my timbers, isn't he a hostage? Are we a-going to waste a hostage? No, not us; he might be our last chance, and I shouldn't wonder. Kill that boy? Not me, mates! And number three? Ah, well, there's a deal to say to number three. Maybe you don't count it nothing to have a real college doctor to see you every day—you, John, with your head broke—or you, George Merry, that had the ague shakes upon you not six hours agone, and has your eyes the colour of lemon peel to this same moment on the clock? And maybe, perhaps, you didn't know there was a consort coming either? But there is, and not so long till then; and we'll see who'll be glad to have a hostage when it comes to that. And as for number two, and why I made a bargain—well, you came crawling on your knees to me to make it—on your knees you came, you was that downhearted—and you'd have starved too if I hadn't—but that's a trifle! You look there—that's why!"

And he cast down upon the floor a paper that I instantly recognized—none other than the chart on yellow paper, with the three red crosses, that I had found in the oilcloth at the bottom of the captain's chest. Why the doctor had given it to him was more than I could fancy.

"That's fair enough," said the old man Morgan.

"Fair! I reckon so," said the sea-cook. "You lost the ship; I found the treasure. Who's the better man at that? And now I resign, by thunder! Elect whom you please to be your cap'n now; I'm done with it."

"Silver!" they cried. "Barbecue forever! Barbecue for cap'n!"